

HÜBNER GmbH & Co. KG - SYSTEM SUPPLIER FOR THE RAILWAY INDUSTRY

COMPANY HISTORY AND PROFILE

Founded in 1946 in Kassel, Germany and started with the repair of rubber boots, the company Hübner has developed to a leading company in supply of gangway systems for trams, trains and busses all over the world.

Today the product portfolio contents beside of the mobility branch a wide range of products, such as

- Photonics: Laser- and Terahertz Technology
- Material Solutions: elastomer, plastic, insulation materials for mobility and industry applications

Under the motto „United by passion“ HÜBNER-Group employs today around 3.500 people in over 25 countries.



CONTACT

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MOBILITY

GLOBAL LEADER IN THE FIELD OF GANGWAY SYSTEMS

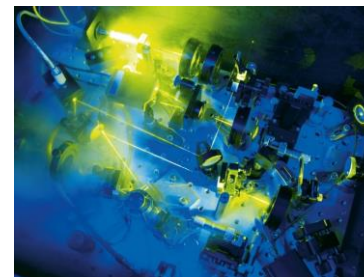
- Systems for railway vehicles & buses
- Airport technology
- Chassis technology for buses, commercial vehicles and trains
- Engineering services



MATERIAL SOLUTIONS

SPECIALIZING IN SOPHISTICATED SOLUTIONS

- Elastomers
- Insulation and composite materials
- Industrial textiles
- Polyurethane



PHOTONICS

PRODUCTS FOR A WIDE RANGE OF PHOTONIC APPLICATIONS:

- High-performance lasers
- Terahertz technology

HÜBNER

AT A GLANCE

1 Group
with more than
30 locations

Approx. **3,500** employees

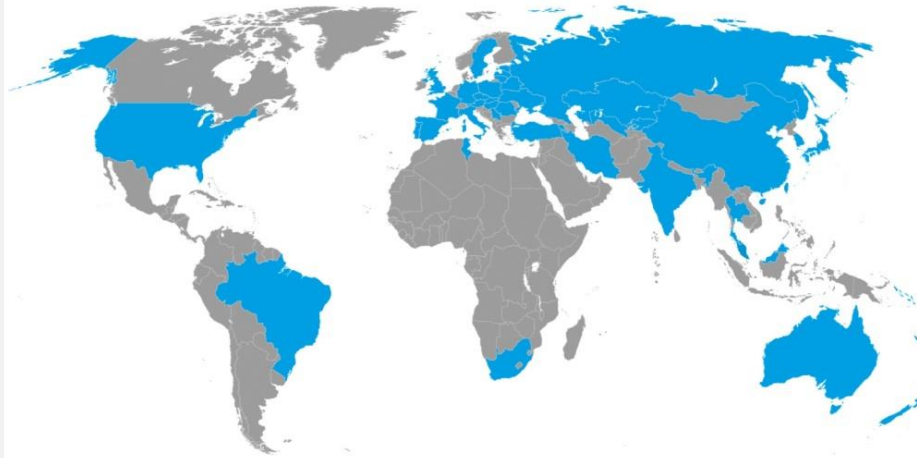

50 NATIONALITIES



HEADQUARTERS
in Kassel
Founded 1946

Largest
FOLDING BELLOWS
in the world

5 m wide
40 m high
8.1 tons



1979 Brazil
1995 USA
1997 Hungary
2002 China
2003 Russia & Sweden
2004 France & Italy
2011 India & UK
2012 South Africa
2013 Malaysia
2016 Turkey
2019 Poland
2020 South Korea
2021 Netherlands

REVENUE
of the Group
438 million
Euro (2021)

Approx. **1,000**
patents worldwide



1.65 million meters
rubber profiles per year



WORLDWIDE MORE THAN

20,000
GANGWAY
SYSTEMS

SUPPLIED FOR
RAIL VEHICLES (2021)

AFTER SALES &
SERVICE
MORE THAN **190**
ON-SITE VISITS IN 2021

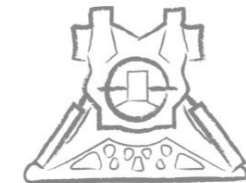


MOST EXPENSIVE PRODUCT

C-WAVE

180 million wavelengths
with just one **laser device**

250,000 Euro



4,500
ARTICULATION
SYSTEMS
FOR BUSES (2021)



PRODUCT LIFE CYCLE (GANGWAYS)

PLANNING

1. Initial installation

Installation training and warranty extension

- Theoretical training: function, safety
- Practical training: handling, installation

2. Utilization phase

Checks and training

- Service Training: Safety, tools and maintenance
- Assessment of conditions and repair / exchange of components

3. Maintenance phase

Fast service and outstanding spare parts management

- **Corrective** maintenance and on-site repairs
- Spare parts supply
- Documentation / spare parts identification catalogues

4. Strategy development

smart planning, repair and analysis

- **Preventive** maintenance planning
- Optimization of maintenance intervals
- Measures to retain functionality
- LifeCycleCost- and risk analysis
- Life Recording Railway Network

5. Refurbishment

Cost efficient overhauls

- **Conditions based** customized solutions
- Technical upgrades
- On site at the customers or at HÜBNER

6. End-of-Life Service

Environmentally sound disposal

- Recycling of components
- Obsolescence management

